



Alliant Energy
1031 Iowa Street
Dubuque, IA 52001-4817

1-800-ALLIANT (800-255-4268)
alliantenergy.com

May 12, 2017

Chad Bird
City Manager
City of Decorah
400 Claiborne Drive
Decorah, Iowa 52101

RE: Request for Alliant Energy System Information

Dear Mr. Bird:

I am in receipt of your request, sent to Ms. Kampling on April 25, 2017.

We have enjoyed our longstanding relationship with the community of Decorah. We appreciate the success we've already had in partnering with the community on sustainability projects and we greatly value the opportunity to serve our Decorah-area customers. While we don't have an interest in selling our system, we remain invested in our partnership and our common vision for a clean energy future. We are confident that working together is the best way to help Decorah reduce its environmental impacts.

We are proud to be a partner in the city's path to sustainability. We began on this path several decades ago when we launched our first energy efficiency programs. Over the years, customers in Decorah have successfully used these programs to reduce and manage their energy usage.

Currently, our renewable energy generation expansion plans will help Decorah to reach its sustainability goals years ahead of what a new municipal utility would be able to do, and at a much lower cost. Additionally, our ongoing system upgrades in Decorah will provide a smoother, lower-cost path to increasing customer-owned renewable installations.

As part of our commitment to clean energy, we will soon announce details of a community renewable project that will allow customers to purchase a share of the project's energy output. We are hopeful Decorah residents will participate. Beyond that, Decorah remains among the top choices for siting a utility-scale solar project, which would provide a great opportunity for the community and, potentially, solar installers in the region who would want to bid on such a project.

As you know, we have also been working over the last couple of years on plans for a \$7 million investment in a new operations center for Decorah. We are continuing our plans to implement these activities in your community.

Mr. Chad Bird
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In your April 25 letter, you requested certain specific information about our system and customers in the Decorah area. We strive to be as helpful as possible as you make your evaluation; unfortunately, we are not able to provide many of the details that you requested.

Much of the information requested is not public in nature, and some specific requests are covered by Homeland Security regulations. As I'm sure you understand, the confidentiality and security of our customers' personal information is a top priority.

Because we highly value our continued partnership with Decorah, we would like to offer two alternative options:

First, Alliant Energy, at its cost, is willing to have a third party create a feasibility model for Decorah utilizing the data requested. We will share the outputs of that analysis with city staff, the city council and Decorah Power representatives. This eliminates the risk of misinterpretation or misuse of the data and allows for protection of private customer and company information.

As an alternative, if Decorah Power determines that it is necessary to complete its own study, Alliant Energy will provide review of the results based on the information we are not able to publicly disclose. This review has been a valuable process for other communities following feasibility studies, as it helps community leadership understand the range of potential outcomes, determine any biases in the study and better quantify the risks of municipalization for citizens.

Again, we appreciate working with you, the city council, our customers and the city as a whole. We look forward to our continued partnership, and invite productive discussions about how we can achieve the city's sustainability goals together.

Respectfully,



Terry Kouba
Vice President Operations -Iowa